

Help Your CPAP Intolerant Patients

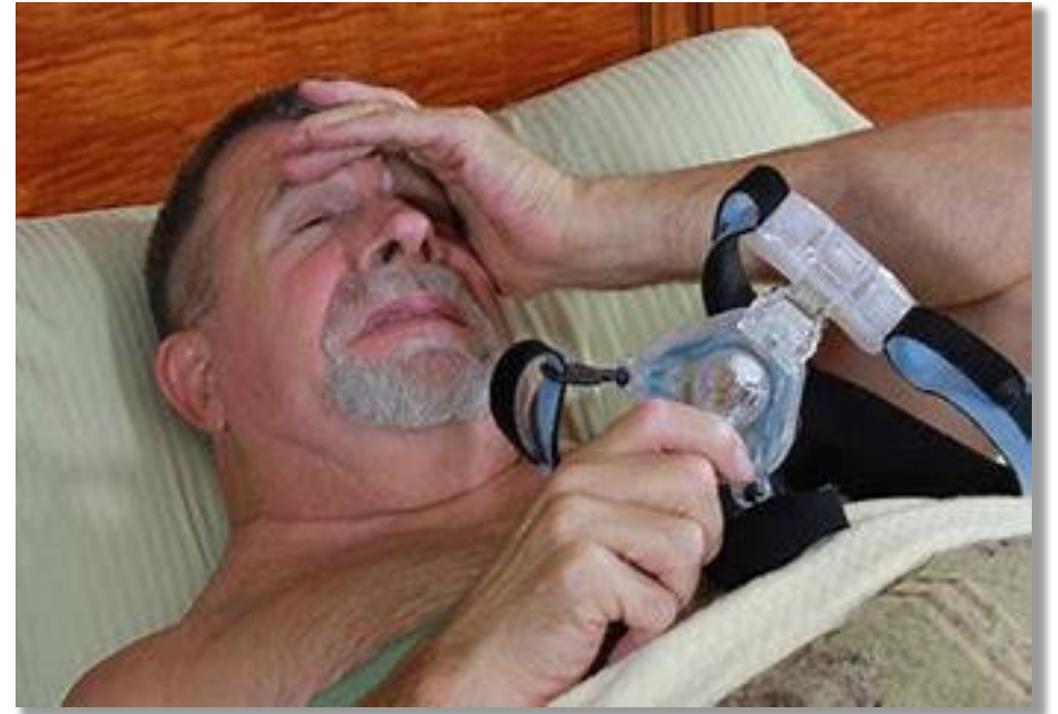
Inspire[®] Therapy

CPAP – Front Line Treatment for OSA

Great Results When Used Regularly



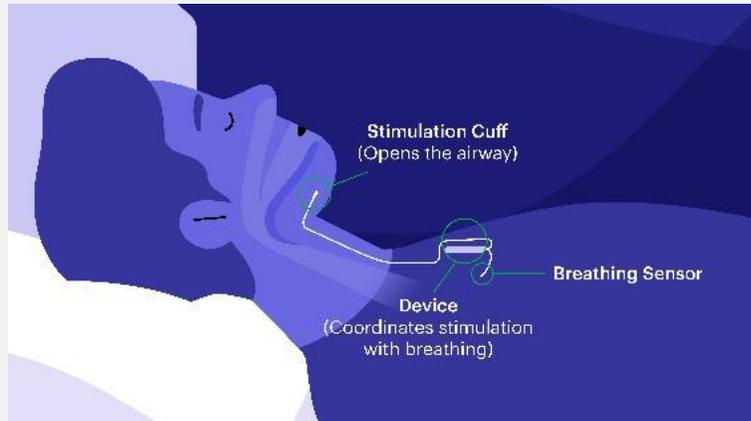
However...Some patients can't acclimate



Inspire® Therapy

A Treatment for OSA Patients Who Are Unable to Use CPAP

Safe Outpatient Procedure



Sleep Remote



Digital Health – Quality Measures (Nightly Adherence Monitoring)



Inspire – How It Works



Hypoglossal Nerve Stimulation Effect

No Stimulation



Base of Tongue



Palate



Mild Stimulation



Base of Tongue

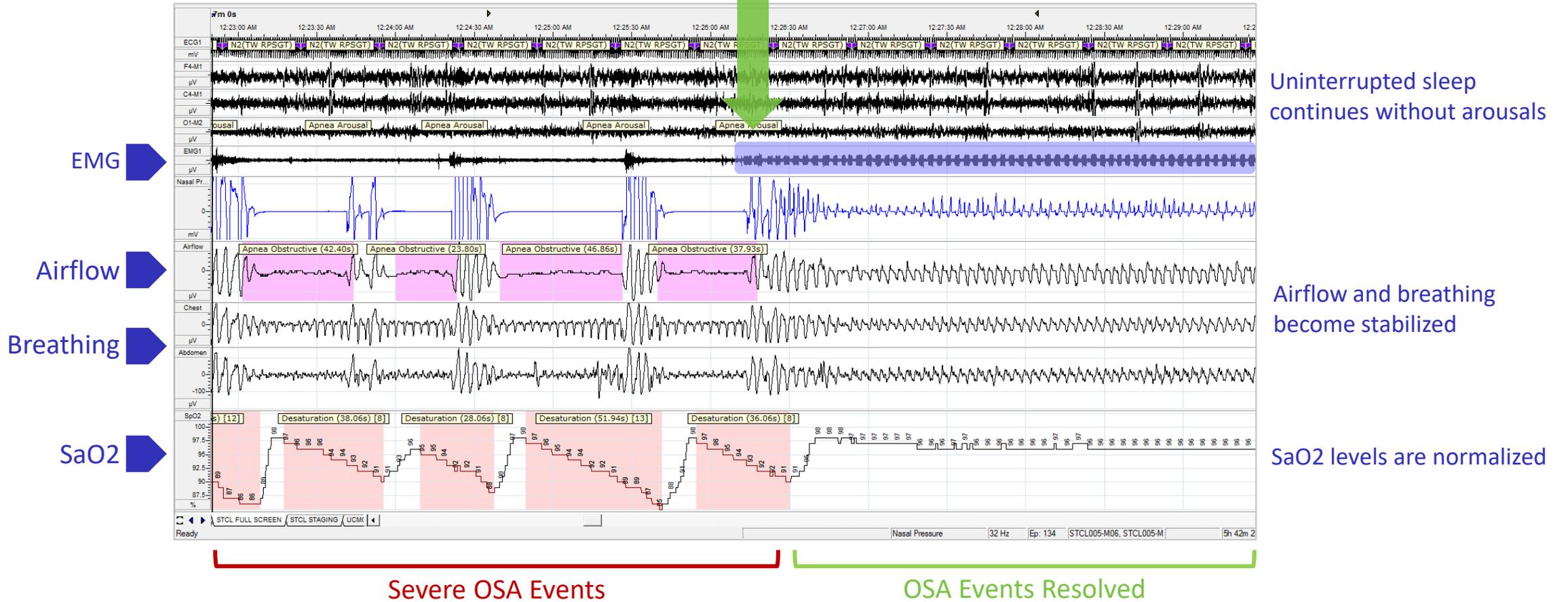


Palate

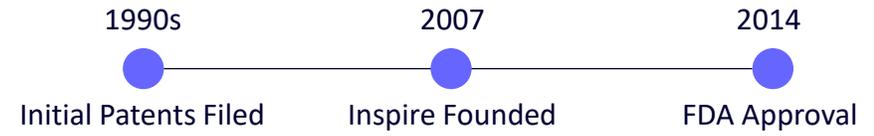


Stimulation Effect During Sleep

Inspire Therapy turned on

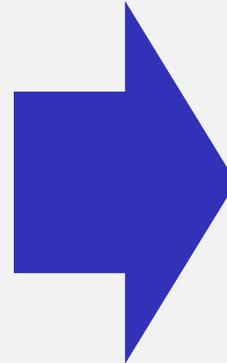
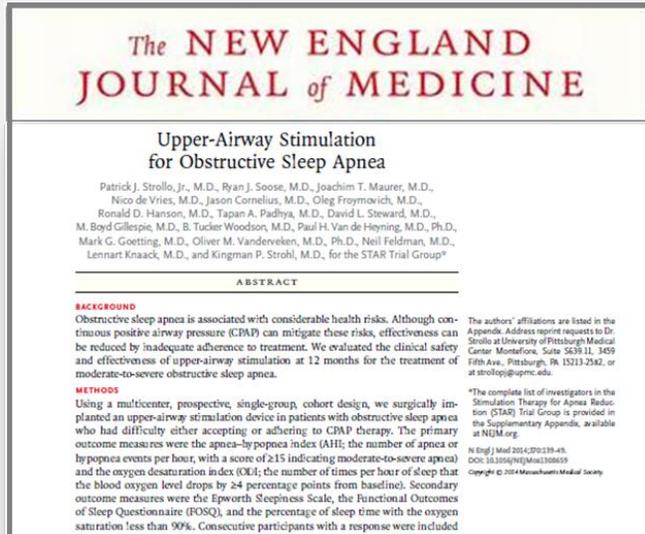


Established Therapy



Today:

Sustained Clinical Results



Broad Insurance Coverage

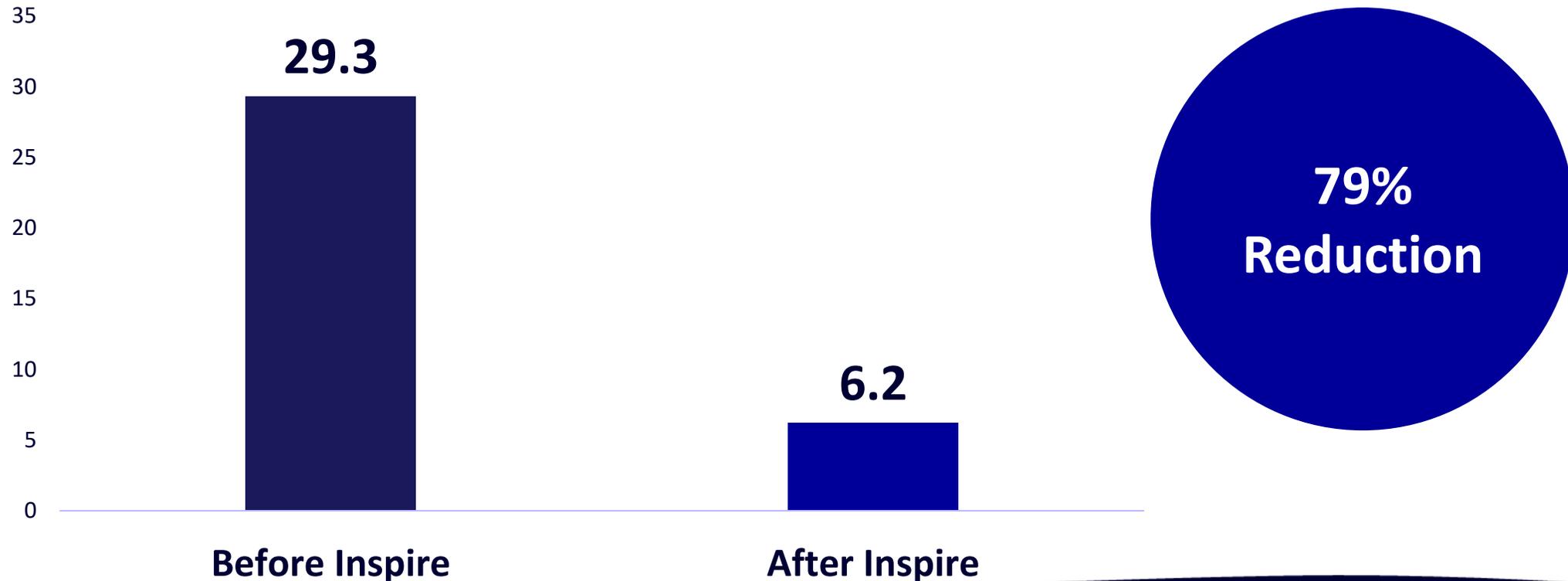


- 350+ Peer-Reviewed Publications
- 5-Year Follow-Up Data; STAR Trial
- ADHERE Registry - 5,000pts enrolled

- 850+ programs managing >80,000 patients
- Broad private and Medicare coverage
- Many VA and military hospitals

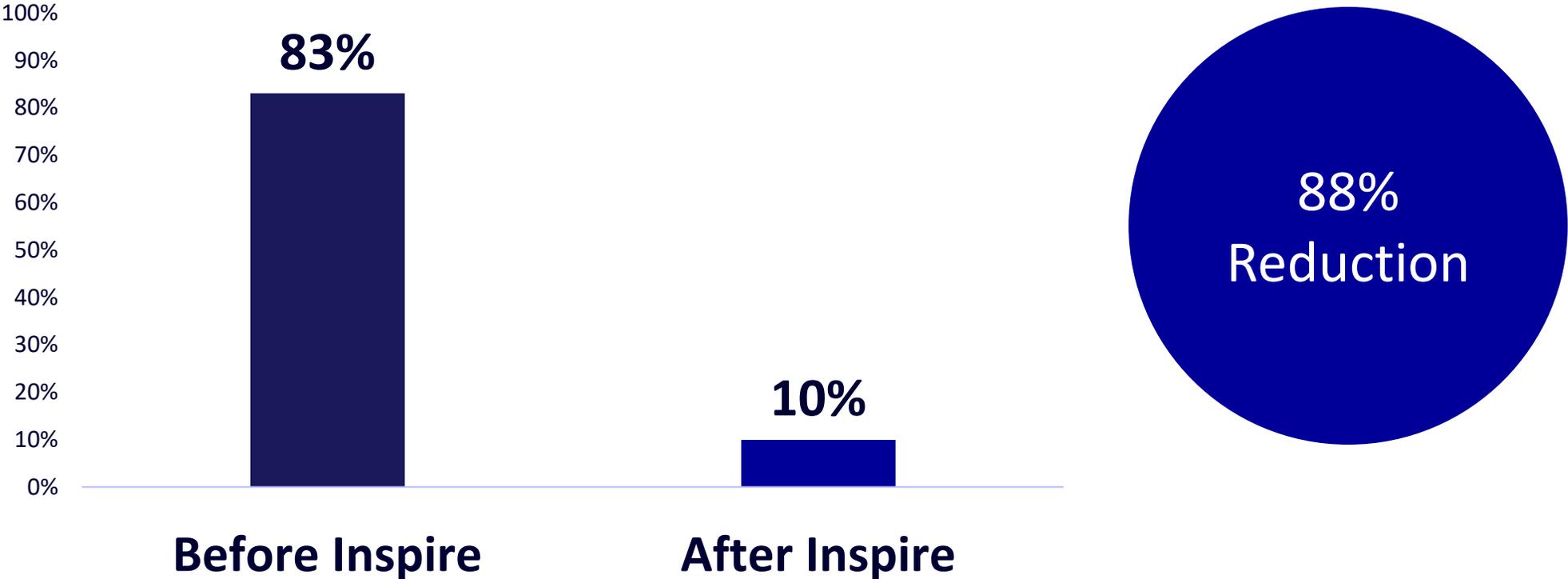
Significant and Sustained Reduction in Sleep Apnea Events

Average Sleep Apnea Events per Hour
(Apnea-Hypopnea Index)



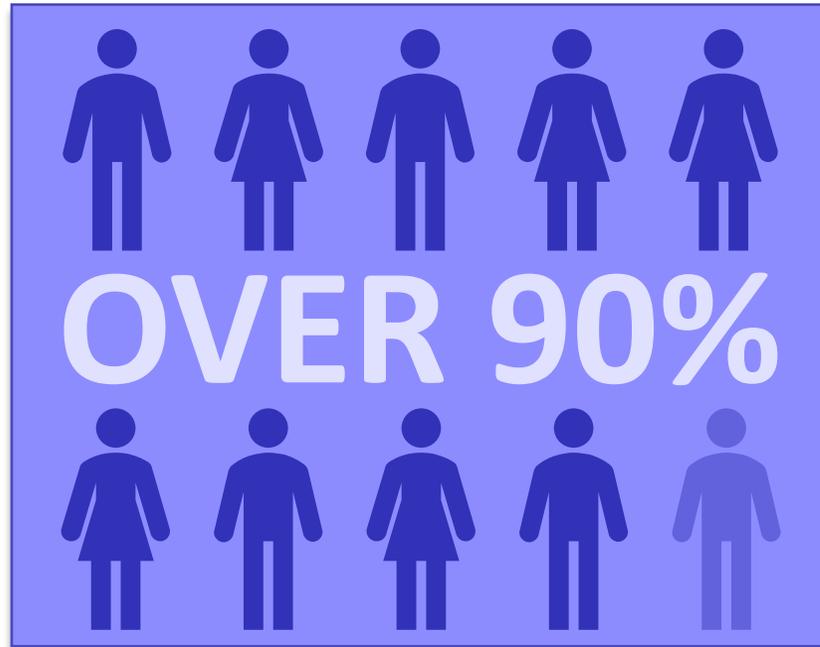
Significantly Decreased Bed Partner Reported Snoring

Bed Partner Reported Snoring



Patient Satisfaction and Compliance

Patients Like It



Patient Satisfaction At Final Visit

Patients Use It

Average 5.7
hours of
therapy
use/night

Patient Compliance At Final Visit

Patient Eligibility



Adults 18 years of age and older*



Moderate to Severe OSA (AHI 15-100)
< 25% Central/Mixed sleep apnea



CPAP failure or inability to tolerate CPAP



Appropriate airway anatomy

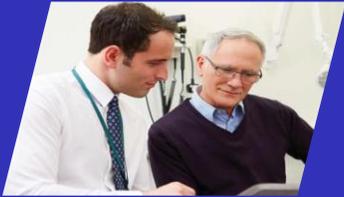


Some commercial payers and Medicare may have specific BMI guidelines

*Inspire UAS is also indicated for use in patients between the ages of 18 and 21 with moderate to severe OSA ($15 \leq \text{AHI} \leq 100$) who are contraindicated for or not effectively treated by adenotonsillectomy. See appendix for all Important Safety Information.

Inspire Patient Care Pathway

Patient
Screening



Airway Exam
& Inspire
Procedure



Activation:
Daytime
Clinic Visit



30-60 Days Post Op

Fine-Tuning: Sleep
Study &
Adjustments



120 Days Post Op

*Download patient remote prior to patient fine-tune PSG

Long Term Care
Management



6-12 Month Check-ins

Post Procedure Expectations



- **Fast Recovery**
 - Typically, OTC for post-op pain management
 - Return to non-strenuous activities in a few days
- **~11 year battery life**
- **Full body MRI scans can be performed following certain guidelines***
- **System tracks treatment adherence**

Inspire SleepSync™ Patient Management Platform

Assess therapy success with an efficient, web-based system just like CPAP

Inspire Patient



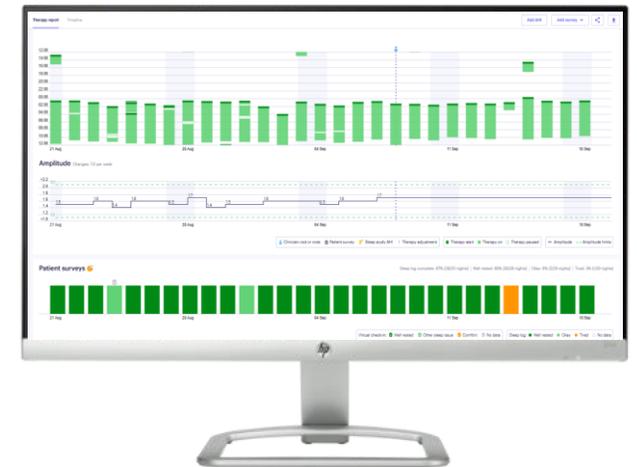
Bluetooth remote collects **adherence data**

Inspire Patient App



Patients complete (optional) **sleep logs** and surveys

Inspire SleepSync™

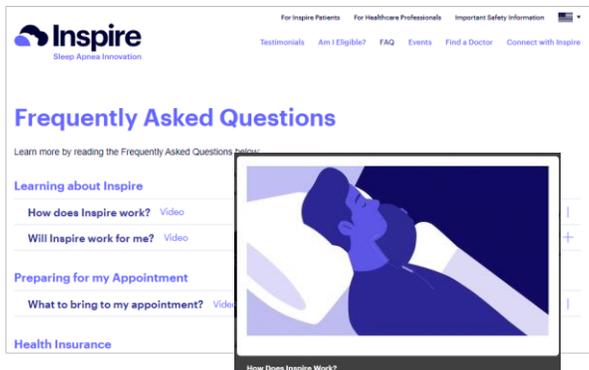


Therapy quality measures are available on **SleepSync.net**

Talking To Patients About Inspire

EDUCATIONAL MATERIALS

InspireSleep.com



Inspire Sleep App



Wall Posters

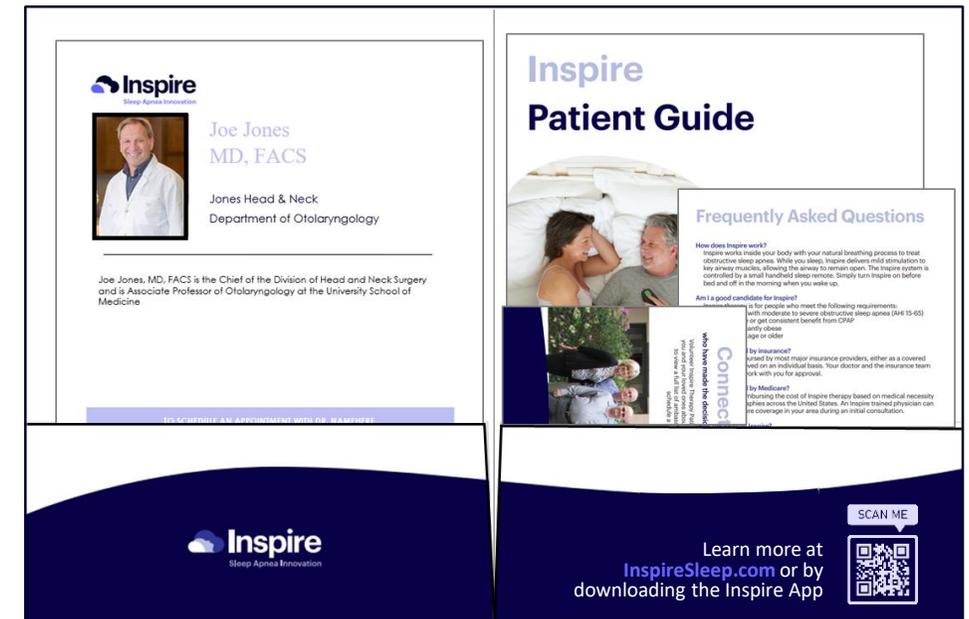


Displays & Brochures



COLLABORATIVE INFORMATION

- Informational Packet
- Physician Contact Details



Problem Summary:

- Over 29 million have moderate to severe OSA
- Many of these patients are untreated
- Untreated OSA has many health consequences

Inspire is a proven solution:

- Sustained clinical results
- High patient satisfaction
- Broad reimbursement coverage
- Partners in helping your patients find success

